



# ISARALLY ICELAND

Win a once-in-a-lifetime adventure to the land of fire and ice!

## IMPORTANT DATES

### Registration

26 June - 10 July

### Points Accumulate

26 June - 15 October 2017\*

### Trip Dates

23-27 November 2017

*\*Rank advancement points close  
8 October 2017.*

Set your sights on the prize! Bring your team together and take your business-building activity to new heights as you work towards an incredible prize trip to beautiful Iceland!

Explore the best of what Iceland has to offer including the world-renowned Blue Lagoon! Towering glaciers, foaming waterfalls, magnificent landscapes and much, much more awaits.

The winners will also receive exclusive training throughout the trip from top global leaders.

## The Prize

- Return economy airfares from the UK
- 4-nights' accommodation in Iceland
- Hotel/airport transfers in Iceland
- Exclusive training, relaxation at the Blue Lagoon and tour of the hidden gems of Iceland
- 1 prize per winning account





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## How the Race Works

### 1. Create Your Team

Bring together your team of **six** and select a team leader. Teams can have **two Directors or above** per team. All six members of a winning team may qualify for a spot if they meet the minimum individual **80 Qualification points**.

### 2. Earn Team Points

Help new Customers and Associates join, help them rank advance and rank advance yourself. PLUS start the IsaBody Challenge®.

### 3. Qualify For Your Spot

To claim your place on the trip, you must reach the minimum 80 Qualification points as a member of a winning team. The top 10 teams will qualify. The top 3 individual point earners will also be awarded an individual place.

## The Points

### New Member Enrolments

(Pre-enrolled do not count toward these points)

- 2 points for every new Customer joining (100-149 BV)
- 3 points for every new Customer joining (150-299 BV)
- 4 points for every new Customer joining (300+ BV)

### Retention

Drive re-orders and Customer loyalty

- 3 points for every re-order over 100 BV in the period

### Leadership Development

Advance to a new Recognition Rank for the first time.

- 2 points - Consultant
- 6 points - Manager
- 10 points - Director
- 15 points - Executive

### Maintain Active Ranks

Earn points for maintaining active ranks for every day of the commission week

- 1 point - Consultant
- 3 points - Manager
- 6 points - Director
- 10 points - Executive

### Cycle Growth

Earn points when you achieve a new cycle for the first time. Must be a Paid-As-Consultant for the week prior.

- 5 points when you achieve 5 cycles for the first time (must be Paid-As Consultant for the week prior)
- 10 points when you achieve 10 cycles for the first time (1-Star, must be Paid-As Manager for the week prior)
- 15 points when you achieve 20 cycles for the first time (2-Star, must be Paid-As Director for the week prior)
- 20 points when you achieve 40 cycles for the first time (3-Star and above, must be Paid-As Executive for the week prior)

### IsaBody Challenge

Highlight the importance of IsaBody™ as a sales and retention driver

- 3 points when you sign up for the Challenge
- 1 point for every Customer you help to sign up for the challenge (Max 10 points)



## Frequently Asked Questions

### CREATING A TEAM

#### How do I register?

Registration is from 26 June until 10 July. Registration will not be available after this time. To create a team and become a team leader, you must be an Active Consultant or above. Log in to your Back Office, go to the 'Contests & Promotions' tab and click 'Register team' to enter all team details.

#### Who can I have in my team?

You can have a mix of Associates, Consultants, Managers, Directors and Executives in your team totalling six members. At the time of registration only two team members may be a Director or Executive. Team members do not have to be members of your organisation. Points are cumulative and it is best to fill all six spots on your team to accumulate maximum points. All six team members may qualify if they achieve their individual 80 Qualification points.

#### Does each team need a team leader?

Yes, the team leader is responsible for team creation, conference call updates, creating weekly goals and also facilitating team communication. The team leader also serves as the main point of contact for all IsaRally updates from Corporate.

#### Can the teams be changed?

You cannot add or replace any team members after the registration period has closed. A team member may opt to permanently withdraw from a team by contacting Customer Care, however they cannot be replaced. Team leaders can make team changes in their Back Office.

### EARNING POINTS

#### When can I start earning points?

Points accrue from 26 June - 15 October 2017. Points are awarded cumulatively for compliant business-building activities completed during the contest period. Enrolment points will only be awarded for quality enrolments; each new Associate must:

- be 18 years or over
- be a citizen or tax-paying resident of their home market
- have paid their own membership fee on the Official Isagenix website
- have met all other enrolment criteria in the Policies and Procedures

#### How can I track my points?

Individual points and team points will be conveniently displayed in your Back Office under the 'Contests & Promotions' tab at 'View IsaRally Report'. The team points Report will display the total points based on all team members (up to six). Enrolment points will be calculated daily and rank advancement points will be calculated one week in arrears. A leadership report will be available weekly on UK.IsaFYI.com.

#### Do Customers or preferred Customers count towards new enrolment points?

Yes, enrolment points are awarded to new Active Associates or Customers, enrolled after the start of the contest.

#### How can product returns affect my point total?

Any product returns will be deducted from your overall point total after a return order is received by our returns warehouse and later processed at the Isagenix Corporate office.

#### Can I receive points for enrolments in international markets?

Yes, while this contest is available in the UK only, international enrolments that are adequately validated in their home market will help you earn points if they meet the IsaRally earning criteria. Please contact the relevant office in the home market to ensure validation has been completed. Please note, enrolments made over the weekend must be validated on Monday morning (before Sunday 11:59 p.m. EST) to count for that commission week.

### RANK ADVANCEMENT

#### When can rank advancement points be viewed?

Rank advancement points are calculated one week in arrears, so you will notice the points in the Individual points Report in your Back Office the week after the rank advancement is achieved. Rank Advancement points must be earned before Sunday 8 October 2017 (11:59 p.m. EST) to be awarded during the contest period.



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## Frequently Asked Questions continued

### COMPLIANCE

#### What if my account is under compliance review?

Compliance matters will affect your eligibility to participate in IsaRally and may lead to immediate disqualification from the contest. If your account is under Compliance Review at any time during the contest and you are found to be acting in a noncompliant manner, or in a manner which Isagenix Corporate believes does not fit in the spirit of the contest, you and your team may be disqualified from the contest.

### WINNERS

#### If I finish in the top 10 teams or top 3 individuals, how can I claim my prize?

The top 10 teams and top 3 individual point earners will be announced in the month after the contest closes. One prize per winning account will be awarded, which includes airfare, accommodation, hotel transfers and activities.

We recommend making sure your schedule is clear for 23-27 November 2017 before registering for IsaRally. The prize is non-transferrable and no cash equivalents will be given if the winner(s) cannot attend. If you cannot attend, Isagenix Corporate may allow your recognition partner to claim your prize, if that partner has been validly listed on the recognition name of the account for the entire contest period. No part of the prize package is transferrable or refundable and it cannot be gifted to anyone else. All winners must depart with the group booking. Please contact: [EventsUK@IsagenixCorp.com](mailto:EventsUK@IsagenixCorp.com) with any travel queries. The value of non-monetary prizes may be reported as taxable income to the extent required by applicable law. Winning team members may be required to execute a prize acceptance agreement and release prior to receipt of any prize under the contest. Failure to return such agreement within a reasonable time, as designated by Isagenix, will result in disqualification and forfeiture of the applicable prize.

## Terms & Conditions

Open to UK Associates only. Participation constitutes your full and unconditional agreement to these terms and conditions and any promotion rules, FAQs or guidelines posted and the decisions of Isagenix, which are final and binding in all matters related to the contest. Re-entry points will be calculated as part of the original organisation. The original Enrolling Sponsor will be awarded any eligible enrolment points if a placement change occurs. Prize is not transferrable, nonrefundable and cannot be redeemed for cash value. International flights must be redeemed with the Isagenix travel agent. Contest rules are subject to change. Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition or other incentives awarded during or as a result of

this contest to ensure the spirit of the contest is achieved. Associate enrolments and product orders that are deemed, in the sole discretion of Isagenix, to be solely for contest advancement may not be counted in the contest. All members are subject to standard compliance reviews both during and after the close of the contest; prizes may be withdrawn by Isagenix at any time. Outstanding compliance matters will affect eligibility for the final prize. Any person who attempts to manipulate the Compensation Plan or the contest or who otherwise attempts to circumvent the rules, forfeits any and all rights to points and to receive any prize and will be disqualified from the contest. Rewards may be recouped in the event of refunds of product sales used to qualify for the contest.