































# AT-A-GLANCE BONUSES

**Don't miss the opportunity.** There's room for everyone to find success at Isagenix, whether you want to earn through sharing the products or you want to begin building a business. Whatever your goals may be, we offer a variety of bonuses that will help you earn!

	Rank	Customer	Associate	Consultant	Manager	Director	Executive
PRODUCT SHARING	<b>PIR/PIB</b> Product Introduction Reward/Bonus						
	<b>DPIR/DPIB</b> Double Product Introduction Reward/Bonus						
TEAM BUILDING	<b>CONSULTANT DEVELOPMENT</b> Bonus						
	<b>RAB</b> Rank Advancement Bonus						
	<b>CYCLE</b> Bonus						



# PRODUCT SHARING BONUSES



## Product Introduction Bonus (PIB) or Product Introduction Reward (PIR)

Earn a Product Introduction Bonus of up to £66 each time you help a new Member get started with Isagenix and they purchase a qualifying pack! If you have not signed an Associate agreement, the amount will be issued in the form of a Product Introduction Reward (PIR) coupon.

Example:

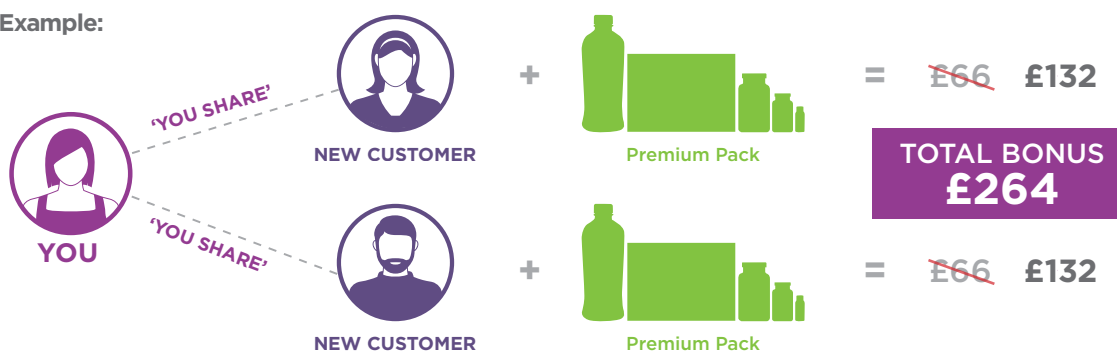


## Double Product Introduction Bonus (DPIB) or Double Product Introduction Reward (DPIR)

Available until January 2018

Double your bonus when you help two or more new Members get started with a qualifying pack during the same commission week\*! If you have not signed an Associate agreement, the amount will be issued in the form of a Product Introduction Reward (PIR) coupon.

Example:



## Product Sharing Bonus Qualifying Packs

Below are the qualifying packs for the bonuses mentioned above. Please note that you will not be able to purchase products worth more than £200 during your first week at Isagenix\*\*.

Qualifying Packs & Systems	PIB/PIR	DPIB/DPIR	Qualifying Packs & Systems	PIB/PIR	DPIB/DPIR
Weight Management Premium Pack	£66	Yes	Energy & Performance Premium Pack	£66	Yes
30-Day Weight Loss System	£20	Yes	30-Day Energy & Performance System	£20	Yes
Everyday Weight Maintenance System	£8	No	Everyday Energy & Performance System	£8	No
Shake and Nourish Pack	£8	No	Shake and Shot Pack	£8	No

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Promotional rules are subject to change by Isagenix at any time without prior notice. Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition or other incentives awarded during or as a result of this promotion to ensure the intention of the promotion is achieved.

Amounts shown in this document are converted from USD to GBP using a conversion rate of 1.22. Please note that this is not a fixed exchange rate and is for indicative purposes only.

\*A commission week begins at 12:00 a.m. Monday EST (New York time) and runs through the following Sunday until 11:59 p.m. EST (New York time).

\*\*The £200 rule was implemented by the High Court in the UK in 2007 for the direct selling industry to restrict new Associates and distributors to a maximum spend of £200 within the first 7 days of onboarding. This is not a rule implemented by Isagenix; all companies in the UK have to follow suit.



# TEAM BUILDING BONUSES

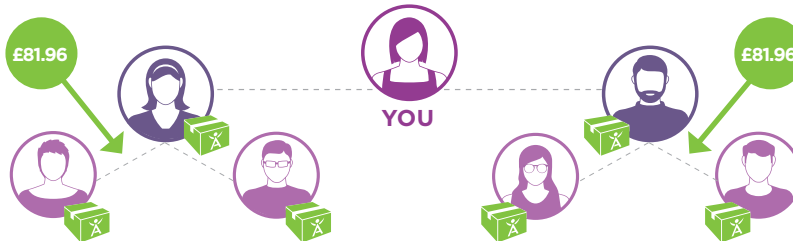
Available until January 2018



## Consultant Development Bonuses

As you grow your team and begin developing Consultants within your team, you'll earn a £81.96 Consultant Development Bonus on each of your first 20 personally enrolled Consultants!

**£1,639.34** GBP



## Rank Advancement Bonuses (RABs)

Earn a bonus when you rank advance to Consultant<sup>^</sup>, Crystal Manager, Crystal Director or Crystal Executive.

**£1,680.32** GBP

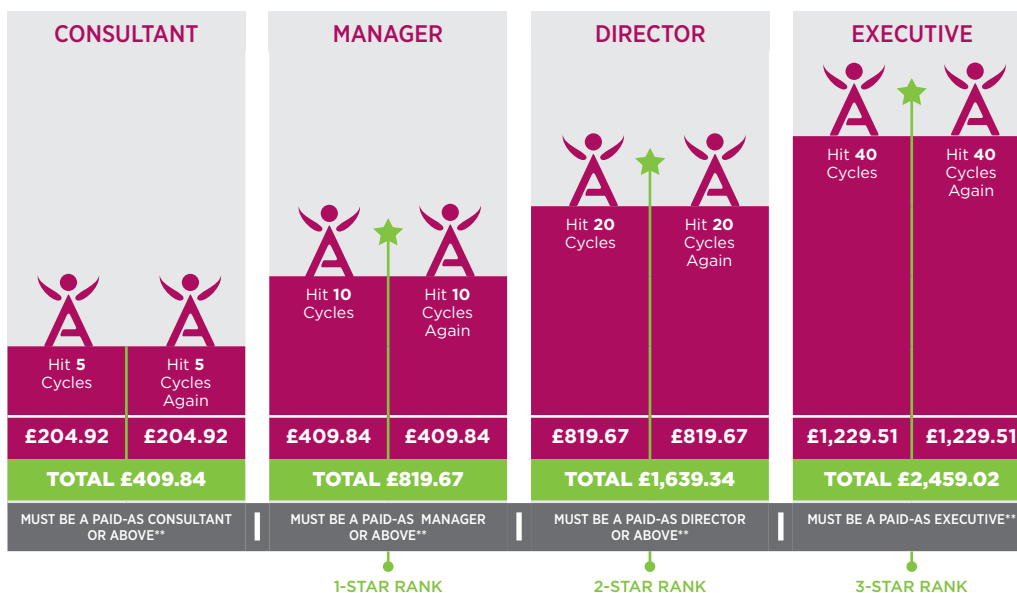
Level	Timeframe	Bonus
Consultant <sup>^</sup>	None	£40.98 GBP
Crystal Manager	60 days from join date*	£204.92 GBP
Crystal Director	120 days from join date*	£614.75 GBP
Crystal Executive	180 days from join date*	£819.67 GBP
<b>Potential Total</b>		<b>£1,680.32 GBP</b>



## Cycle Bonuses

Each time you reach a new Cycle milestone, you'll earn a bonus. Reach that Cycle level a second time and you'll earn the bonus again (up to 3-Star Golden Circle)! Each Cycle is worth £44.26. For more information on Cycles, refer to the Isagenix Team Compensation Plan.

**£5,327.87** GBP



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<sup>^</sup>Isagenix Associates who reached the rank of Consultant before 19 June 2017 are not eligible for this bonus. Consultant Bonuses are only available to Associates who have not achieved the rank of Consultant prior to 19 June 2017.

\*This refers to the date your account becomes an Associate account.

\*\*You must be Paid-As-Rank each day of the commission week, which begins at 12:00 a.m. Monday EST (New York time) and runs through the following Sunday until 11:59 p.m. EST (New York time), and be Paid-As Consultant at least one day the week prior.



# Bonus FAQS

Available until January 2018

## How do Rank Advancement and Consultant Development Bonuses Work?

Recognition Title	Bonus
<b>Personally achieve Consultant<sup>^</sup></b>	<b>£40.98</b>
Develop 2 personally enrolled Consultants (£81.96 each)	£163.92
<b>Personally achieve Manager</b>	—
<b>Personally achieve Crystal Manager (within 60 days of joining*)</b>	<b>£204.92</b>
Develop 4 more personally enrolled Consultants (£81.96 each)	£327.84
<b>Personally achieve Director</b>	—
<b>Personally achieve Crystal Director (within 120 days of joining*)</b>	<b>£614.75</b>
Develop 4 more personally enrolled Consultants (£81.96 each)	£327.84
<b>Personally achieve Executive</b>	—
<b>Personally achieve Crystal Executive (within 180 days of joining*)</b>	<b>£819.67</b>
Develop 10 more personally enrolled Consultants (£81.96 each)	£819.60
<b>Total Possible in RAB and Consultant Development Bonuses</b>	<b>£3,319.52</b>

## How are Team Building Bonuses paid?

- £40.98 Consultant Bonus<sup>^</sup> is paid 1 week in arrears.
- £81.96 personally enrolled Consultant Development Bonus will be paid 1 week in arrears.
- Crystal Manager, Crystal Director and Crystal Executive will be paid 1 week in arrears.
- Cycle bonuses are paid 2 weeks in arrears.

## Which bonuses am I eligible for?

With the exception of the Consultant Bonus, which is only available to Associates who have not achieved the rank of Consultant prior to 19 June 2017, you are eligible to earn all bonuses by promoting new personally enrolled Consultants. If a bonus has a timeframe, you are eligible to earn that bonus until the timeframe ends.

## What counts toward my achieved rank?

1. Team Bonus Cycles (One Cycle is worth approximately £44.26.)
2. Executive Match
3. Cycles earned from PIB

**EXAMPLE:** Jane Doe is a Paid-As Executive and Cycles 36 times in one commission week. That same commission week, Jane earns one Cycle from her Executive Match and 3 Cycles from £132 in PIBs when two new Members each purchased a Premium Pack in one commission week.

Cycle	Earned from
36	Team Bonus Cycles
1	Executive Match
3	Cycles earned from PIB
<b>40</b>	<b>TOTAL</b>

In this scenario, Jane would achieve 3-Star Golden Circle (40 Cycles + Paid-As Executive) and receive the first payment £1,229.51 of her £2,459.02 3-Star Golden Circle bonus.

Please note that your achieved rank will not be verified until the week it is paid out.

## How are Cycles earned from PIB calculated?

Cycles earned from PIB are calculated by dividing the total PIBs earned in one commission week\*\* by the Cycle value. In the example shown above, Jane earned £132 from two people who joined in one commission week. Two people joined with a Premium Pack of £66 PIB. You divide the £132 PIB by £44.26 to equal 2.98, which rounds up to 3 PIB Cycles (Double PIBs are not included in the PIB Cycle calculation.)

## KEY TERMS

**ACTIVE RANK** - An Associate's lowest Paid-As Rank on any given day in a commission week\*\*. For example, if an Associate's achieved rank is Director and he or she maintains that rank every day for a week except for Thursday, when they were a Manager, the Associate's active rank for the commission week would be Manager.

**PAID-AS RANK** - The rank that an Associate qualifies for on a given day based on the Associate's PV and the Paid-As status of their personally enrolled team members.

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